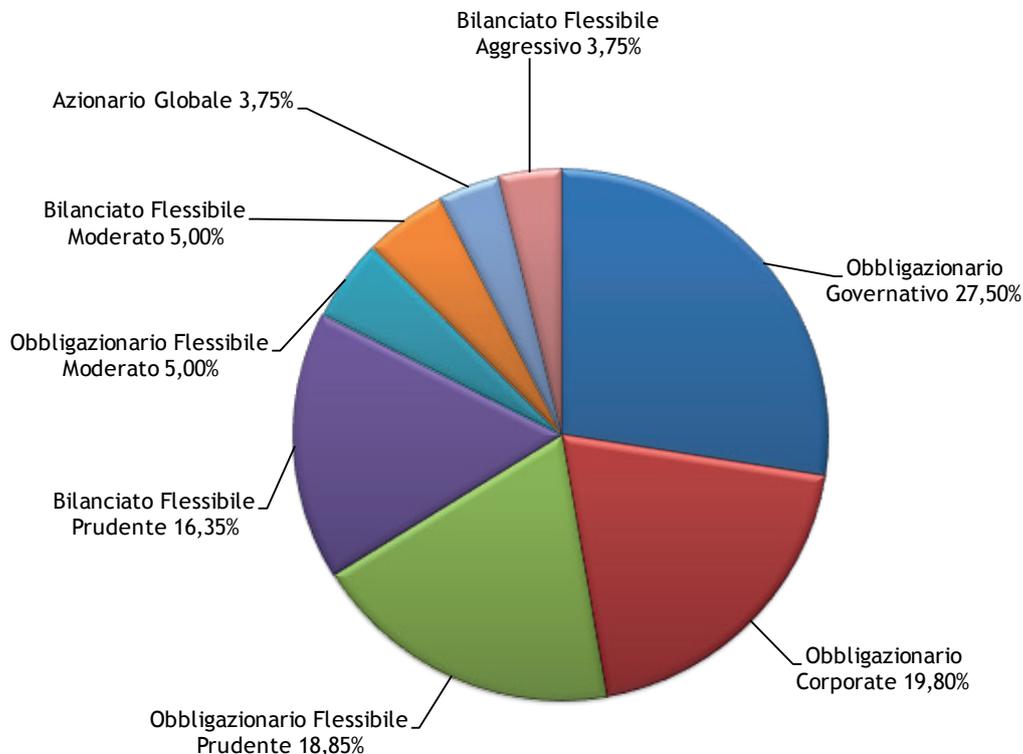


### 3. Nuovi profili

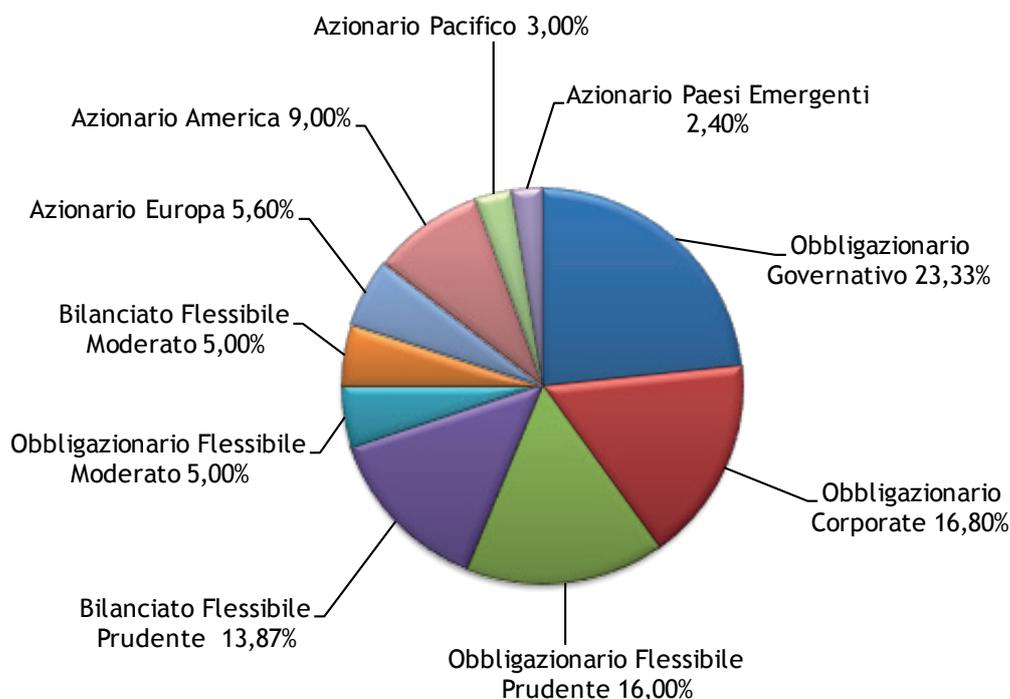
#### PROFILO 1

| Linee d'investimento                | ISIN         | Denominazione   | Peso % | Totale Linea d'investimento |
|-------------------------------------|--------------|---|--------|-----------------------------|
| Obbligazionario Governativo         | LU0992624949 | Carmignac Portfolio Sécurité F EUR acc                        | 7,00%  | 27,50%                      |
|                                     | LU0406674407 | JPM Global Government Bond C (acc) - EUR                      | 5,50%  |                             |
|                                     | LU0694809939 | Schroder ISF Global Bond EUR Hedged C Acc                     | 8,00%  |                             |
|                                     | LU0167154417 | Pictet-EUR Short Mid-Term Bonds I                             | 7,00%  |                             |
| Obbligazionario Corporate           | LU0113258742 | Schroder ISF EURO Corporate Bond C Acc                        | 7,00%  | 19,80%                      |
|                                     | LU0373793016 | New Millennium Augustum Corporate Bond I                      | 5,80%  |                             |
|                                     | LU0368266499 | BGF Euro Corporate Bond D2 EUR                                | 7,00%  |                             |
| Obbligazionario Flessibile Prudente | LU0096355309 | Threadneedle (Lux) - European Strategic Bond Class IE EUR Acc | 6,43%  | 18,85%                      |
|                                     | LU0727124124 | Franklin Strategic Income I (acc) EUR-HI                      | 6,00%  |                             |
|                                     | LU0534240071 | Invesco Global Total Return EUR Bond C Acc EUR                | 6,42%  |                             |
| Bilanciato Flessibile Prudente      | LU1458463822 | JPM Global Income Conservative C Acc EUR                      | 9,00%  | 16,35%                      |
|                                     | LU0941348897 | Pictet-Multi Asset Global Opportunities-I EUR                 | 7,35%  |                             |
| Obbligazionario Flessibile Moderato | LU0278456651 | BGF Fixed Income Gbl Opportunities D2 EUR Hedged              | 5,00%  | 5,00%                       |
| Bilanciato Flessibile Moderato      | LU0784385337 | BGF Global Multi-Asset Income D2 USD                          | 5,00%  | 5,00%                       |
| Azionario Globale                   | LU0368555768 | Vontobel Fund - Global Equity EUR HI (hedged)                 | 3,75%  | 3,75%                       |
| Bilanciato Flessibile Aggressivo    | LU0316495281 | Franklin Templeton GI Fundamental Str I (acc) EUR             | 3,75%  | 3,75%                       |



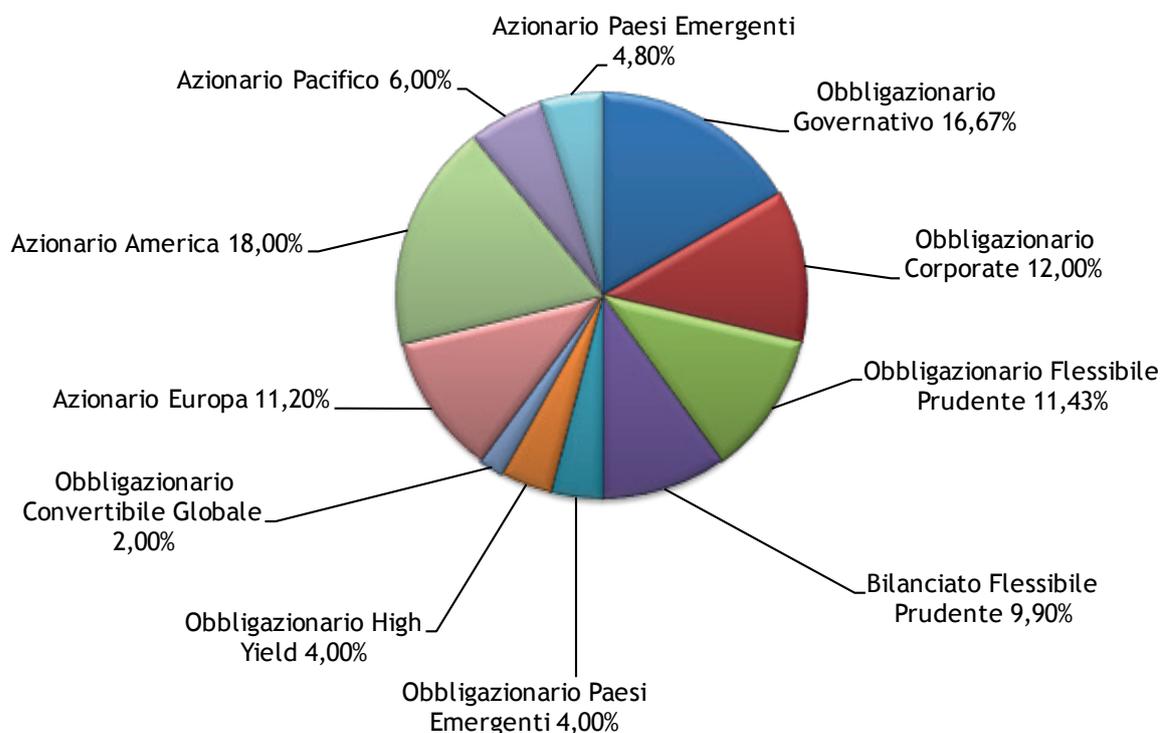
## PROFILO 2 LIGHT

| Linee d'investimento                | ISIN         | Denominazione   | Peso % | Totale Linea d'investimento |
|-------------------------------------|--------------|---|--------|-----------------------------|
| Obbligazionario Governativo         | LU0992624949 | Carmignac Portfolio Sécurité F EUR acc                        | 6,00%  | 23,33%                      |
|                                     | LU0406674407 | JPM Global Government Bond C (acc) - EUR                      | 5,00%  |                             |
|                                     | LU0694809939 | Schroder ISF Global Bond EUR Hedged C Acc                     | 6,33%  |                             |
|                                     | LU0167154417 | Pictet-EUR Short Mid-Term Bonds I                             | 6,00%  |                             |
| Obbligazionario Corporate           | LU0113258742 | Schroder ISF EURO Corporate Bond C Acc                        | 6,30%  | 16,80%                      |
|                                     | LU0373793016 | New Millennium Augustum Corporate Bond I                      | 4,20%  |                             |
|                                     | LU0368266499 | BGF Euro Corporate Bond D2 EUR                                | 6,30%  |                             |
| Obbligazionario Flessibile Prudente | LU0096355309 | Threadneedle (Lux) - European Strategic Bond Class IE EUR Acc | 5,50%  | 16,00%                      |
|                                     | LU0727124124 | Franklin Strategic Income I (acc) EUR-HI                      | 5,00%  |                             |
|                                     | LU0534240071 | Invesco Global Total Return EUR Bond C Acc EUR                | 5,50%  |                             |
| Bilanciato Flessibile Prudente      | LU1458463822 | JPM Global Income Conservative C Acc EUR                      | 7,87%  | 13,87%                      |
|                                     | LU0941348897 | Pictet-Multi Asset Global Opportunities-I EUR                 | 6,00%  |                             |
| Obbligazionario Flessibile Moderato | LU0278456651 | BGF Fixed Income Gbl Opportunities D2 EUR Hedged              | 5,00%  | 5,00%                       |
| Bilanciato Flessibile Moderato      | LU0784385337 | BGF Global Multi-Asset Income D2 USD                          | 5,00%  | 5,00%                       |
| Azionario Europa                    | LU0129443577 | JPM Europe Strategic Growth Fund C (acc) - EUR                | 5,60%  | 5,60%                       |
| Azionario America                   | LU0368557038 | Vontobel Fund - US Equity EUR HI (hedged)                     | 5,00%  | 9,00%                       |
|                                     | LU0360477987 | Morgan Stanley US Growth ZH EUR                               | 4,00%  |                             |
| Azionario Pacifico                  | LU0797053906 | Amundi Equity Japan Target IHE-C                              | 3,00%  | 3,00%                       |
| Azionario Paesi Emergenti           | LU0431993079 | JPM Emerging markets Opportunities C Acc - USD                | 2,40%  | 2,40%                       |



## PROFILO 2

| Linee d'investimento                 | ISIN         | Denominazione  | Peso % | Totale Linea d'investimento |
|--------------------------------------|--------------|--|--------|-----------------------------|
| Obbligazionario Governativo          | LU0694809939 | Schroder ISF Global Bond EUR Hedged C Acc                                  | 6,67%  | 16,67%                      |
|                                      | LU0167154417 | Pictet-EUR Short Mid-Term Bonds I  | 6,00%  |                             |
|                                      | LU0406674407 | JPM Global Government Bond C (acc) - EUR                                   | 4,00%  |                             |
| Obbligazionario Corporate            | LU0113258742 | Schroder ISF EURO Corporate Bond C Acc                                     | 4,00%  | 12,00%                      |
|                                      | LU0373793016 | New Millennium Augustum Corporate Bond I                                   | 4,00%  |                             |
|                                      | LU0368266499 | BGF Euro Corporate Bond D2 EUR   | 4,00%  |                             |
| Obbligazionario Flessibile Prudente  | LU0727124124 | Franklin Strategic Income I (acc) EUR-H1                                   | 5,43%  | 11,43%                      |
|                                      | LU0534240071 | Invesco Global Total Return (EUR) Bond Fund C Acc EUR                      | 6,00%  |                             |
| Bilanciato Flessibile Prudente       | LU1458463822 | JPM Global Income Conservative C Acc EUR                                   | 5,00%  | 9,90%                       |
|                                      | LU0941348897 | Pictet-Multi Asset Global Opportunities-I EUR                              | 4,90%  |                             |
| Obbligazionario Paesi Emergenti      | LU0827877399 | BGF Emerging Markets Bond D2 EUR Hedged                                    | 4,00%  | 4,00%                       |
| Obbligazionario High Yield           | LU1829332953 | Threadneedle (Lux) - European High Yield Bond 8E (EUR Accumulation Shares) | 4,00%  | 4,00%                       |
| Obbligazionario Convertibile Globale | LU0352097942 | Schroder ISF Global Conv Bond EUR Hdg C Acc                                | 2,00%  | 2,00%                       |
| Azionario Europa                     | LU1868840270 | Threadneedle European Select Inst Net Acc EUR                              | 5,20%  | 11,20%                      |
|                                      | LU0129443577 | JPM Europe Strategic Growth Fund C (acc) - EUR                             | 6,00%  |                             |
| Azionario America                    | LU0360477987 | Morgan Stanley US Growth ZH EUR  | 9,00%  | 18,00%                      |
|                                      | LU0368557038 | Vontobel Fund - US Equity EUR HI (hedged)                                  | 9,00%  |                             |
| Azionario Pacifico                   | LU0797053906 | Amundi Equity Japan Target IHE-C   | 6,00%  | 6,00%                       |
| Azionario Paesi Emergenti            | LU0431993079 | JPM Emerging markets Opportunities C Acc - USD                             | 4,80%  | 4,80%                       |



### PROFILO 3

| Linee d'investimento                 | ISIN         | Denominazione   | Peso % | Totale Linea d'investimento |
|--------------------------------------|--------------|---|--------|-----------------------------|
| Obbligazionario Paesi Emergenti      | LU0827877399 | BGF Emerging Markets Bond D2 EUR Hedged                 | 8,00%  | 8,00%                       |
| Obbligazionario High Yield           | LU1829332953 | Threadneedle European High Yld Bd Inst Gr Acc EUR       | 8,00%  | 8,00%                       |
| Obbligazionario Convertibile Globale | LU0352097942 | Schroder ISF Global Conv Bond EUR Hdg C Acc             | 4,00%  | 4,00%                       |
| Azionario Europa                     | LU0129443577 | JPM Europe Strategic Growth Fund C (acc) - EUR          | 6,40%  | 22,40%                      |
|                                      | LU0992628858 | Carmignac Grande Europe                                 | 8,00%  |                             |
|                                      | LU1868840270 | Threadneedle European Select Inst Net Acc EUR           | 8,00%  |                             |
| Azionario America                    | LU0360477987 | Morgan Stanley US Growth ZH EUR                         | 14,00% | 36,00%                      |
|                                      | LU0640477955 | Threadneedle - US Contrarian Core Equities Class IU USD | 10,00% |                             |
|                                      | LU0368557038 | Vontobel Fund - US Equity EUR HI (hedged)               | 12,00% |                             |
| Azionario Pacifico                   | LU0797053906 | Amundi Funds Equity Japan Target IHE-C Class            | 6,00%  | 12,00%                      |
|                                      | LU0101987716 | BNP Japan Equity I Cap JPY                              | 6,00%  |                             |
| Azionario Paesi Emergenti            | LU0431993079 | JPM Emerging markets Opportunities C Acc - USD          | 5,00%  | 9,60%                       |
|                                      | LU0248177411 | Schroder ISF Emerging Markets EUR C Acc                 | 4,60%  |                             |

